ALL PRODUCT SUMMARY

Fixed index annuities



| Fixed index annuities | Bonus | Account options | Current rates (as of 08/01/2023) | Sur | render charges | Ages | Premium | Riders |
|-----------------------|-------------|--|---|---|---|-------|---|---|
| | | 1-Year Interest | 4.00% | | | | First year only | |
| | | S&P 500 1-Year Point-to-Point Cap | 8.00% | _ | | | Minimon | |
| | | S&P 500 1-Year Monthly Average Cap | 8.50% | | | | Minimum \$10,000 NQ/Q | IBR with |
| | 10% | S&P 500 1-Year Monthly Average Participation | 55.00% | _ | 14 years¹ | | \$10,000 May a | Chronic-Illness doubler |
| | of premium | S&P 500 1-Year Monthly Cap | 2.75% | | 20, 19, 19, 18, 17, 16, 14, | 0-75 | Minimum additional | Nursing Home Waiver |
| | in year 1 | S&P 500 2-Year Monthly Average Cap | 18.00% | - | 12, 10, 8, 6, 4, 2% | | \$2,000 | Rider, Terminal Illness Rider |
| MarketPower | | Focus50 1-Year Point-to-Point Participation | 150.00% | | | | Maximum | rader |
| Bonus Index ® | | Focus50 2-Year Point-to-Point Participation | 200.00% | - | | | \$2,000,000² | |
| | | MARC 5% 1-Year Point-to-Point Participation | 175.00% | | | | | |
| | c | ptional Income Benefit Rider (IBR) | Income withdrawals | Withdrawal availability | Issue requirements | Ages | Income withdrawal percentage | IBR |
| | com | Premium plus 10% premium bonus, counded at 7.00% annually for up to 10 years | Lifetime income based on the Benefit Base, multiplied by the income withdrawal percentage | May begin anytime after 1st contract year and age 50 | Must be elected at issue; owner and annuitant must be same person to elect unless owner is non-natural | 40-75 | 5.25% at age 65 for single life; refer to MarketPower Agent Guide (ET-MPB-BR-1102) for additional income withdrawal percentages | Annual fee of 1.25% of the Accumulation Value |
| | | 1-Year Interest | 4.00% | | | | Flexible | |
| | | S&P 500 1-Year Point-to-Point Cap | 8.00% | | | | Minimum | |
| | | S&P 500 1-Year Monthly Average Cap | 8.50% | | | | \$10,000 NQ | Return of Premium, IBR with |
| | 6% | S&P 500 1-Year Monthly Average Participation | 55.00% | | 10 years¹ | | \$5,000 Q | |
| | of premium | S&P 500 1-Year Monthly Cap | 2.75% | | 10, 10, 10, 10, 8.5, | 0-80 | Minimum additional | Chronic-Illness doubler Nursing Home Waiver |
| | in year 1-5 | S&P 500 2-Year Monthly Average Cap | 18.00% | | 7, 5.5, 4, 3, 1.5% | | \$2,000 | Rider, Terminal Illness |
| | | Focus50 1-Year Point-to-Point Participation | 150.00% | | | | 42,000 | Rider |
| MarketTen | | Focus50 2-Year Point-to-Point Participation | 200.00% | | | | Maximum | |
| Bonus Index® | | MARC 5% 1-Year Point-to-Point Participation | 175.00% | | | | \$2,000,000² | |
| | | Optional IBR | Income withdrawals | Withdrawal availability | Issue requirements | Ages | Income withdrawal percentage | IBR |
| | com | Premium plus 6% premium bonus, pounded at 7.00% annually for up to 10 years | Lifetime income based on the Benefit Base, multiplied by the income withdrawal percentage | May begin anytime after 1st contract year and age 50 | Must be elected at issue; owner and annuitant must be same person to elect unless owner is non-natural | 40-80 | 5.50% at age 65 for single life; refer to MarketTen Bonus Agent Guide (ET-MTB-BR-1102) for additional income withdrawal percentages | Annual fee of 1.00% of the Accumulation Value |
| | | 1-Year Interest | 5.15% | | | | Flexible | |
| | | S&P 500 1-Year Point-to-Point Cap | 10.50% | | | | | |
| | | S&P 500 1-Year Point-to-Point Participation | 41.00% | | | | Minimum | |
| | | S&P 500 1-Year Monthly Average Cap | 12.00% | | 10 | | \$10,000 NQ/Q | IBR with |
| | | S&P 500 1-Year Monthly Average Participation | 70.00% | _ | 10 years ¹ 12, 12, 12, 12, 11 | 0-80 | Minimum additional | Chronic-Illness doubler Nursing Home Waiver |
| | | S&P 500 1-Year Monthly Cap | 3.10% | - | 10, 8, 6, 4, 2% | 0 00 | \$2,000 | Rider, Terminal Illness |
| | | S&P 500 2-Year Monthly Average Cap | 20.00% | _ | | | | Rider |
| MarketValue | | Focus50 1-Year Point-to-Point Participation | 175.00% | _ | | | Maximum #2,000,0002 | |
| Index® | | Focus50 2-Year Point-to-Point Participation | 225.00% | - | | | \$2,000,000² | |
| | | MARC 5% 1-Year Point-to-Point Participation | 200.00% | West American | | | lu a a una a sociale durante l | |
| | | Optional IBR | Income withdrawals | Withdrawal availability | Issue requirements | Ages | Income withdrawal percentage | IBR |
| | on | Premium plus 10% Benefit Base Bonus first-year premium, accumulated at 3.00% plus credited rate for up to 10 years | Lifetime income based on the Benefit Base, multiplied by the income withdrawal percentage | May begin anytime after 1st contract year and age 50 | Must be elected at issue; owner and annuitant must be same person to elect unless owner is non-natural | 40-80 | 4.75% at age 65 for single life; refer to MarketValue Agent Guide (ET-MV-BR-1102) for additional income withdrawal percentages | Annual fee of 0.95% of the Accumulation Value |

Fixed index annuities

| Fixed index annuities | Bonus | Account options | Current rates (as of 08/01/2023) | Surrender charges | | | Premium | Riders | |
|-----------------------|-------|---|---|---|---|-------|--|---|--|
| | | 1-Year Interest | 5.00% | | | | Flexible | | |
| | | S&P 500 1-Year Point-to-Point Cap | 10.00% | | | | | | |
| | | S&P 500 1-Year Point-to-Point Participation | 40.00% | | | | Minimum | | |
| | | S&P 500 1-Year Monthly Average Cap | 11.00% | | | | \$10,000 NQ/Q | IBR with | |
| | | S&P 500 1-Year Monthly Average Participation | 65.00% | | 7 years ¹ | 0-85 | | Chronic-Illness doubler, Nursing Home Waiver | |
| | | S&P 500 1-Year Monthly Cap | 3.00% | 9, 8 | , 7, 6.5, 5.5, 4.5, 3.5% | 0-65 | Minimum additional \$2,000 | Rider ⁶ , Terminal Illness | |
| | | S&P 500 2-Year Monthly Average Cap | 20.00% | | | | | Rider | |
| MarketSeven | | Focus50 1-Year Point-to-Point Participation | 170.00% | | | | Maximum \$2,000,000² | | |
| Index® | | Focus50 2-Year Point-to-Point Participation | 220.00% | - | | | | | |
| | | MARC 5% 1-Year Point-to-Point Participation | 195.00% | | | | | | |
| | | Optional IBR | Income withdrawals | Withdrawal availability | Issue requirements | Ages | Income withdrawal percentage | IBR Charge | |
| | on | Premium plus 7% Benefit Base Bonus first-year premium, compounded at 7.00% annually for up to 7 years | Lifetime income based on the Benefit Base, multiplied by the income withdrawal percentage | May begin anytime after 1st contract year and age 50 | Must be elected at issue; owner and annuitant must be same person to elect unless owner is non-natural | 40-85 | 6.05% at age 65 for single life; refer to MarketSeven Agent Guide (ET-MK7-BR-1102) for additional income withdrawal percentages | Annual fee of 1.25% of the Accumulation Value | |
| | | 1-Year Interest | 5.00% | | | | Flexible | | |
| | | S&P 500 1-Year Point-to-Point Cap | 10.00% | | | | Minimum | | |
| | | S&P 500 1-Year Point-to-Point Participation | 50.00% | | | | \$10,000 NQ/Q | Nursing Home Waiver | |
| MarketFive | | S&P 500 1-Year Monthly Average Cap | 12.00% | | 5 years ¹ | 0.00 | | Rider ⁶ , Terminal Illness | |
| Index™ | | S&P 500 1-Year Monthly Average Participation | 95.00% | | 9, 8, 7, 6.5, 5.5% | 0-90 | Minimum additional \$2,000 | Rider | |
| | | S&P 500 1-Year Monthly Cap | 2.60% | | | | φ2,000 | IBR not available | |
| | | Focus50 1-Year Point-to-Point Participation | 175.00% | | | | Maximum | | |
| | | MARC 5% 1-Year Point-to-Point Participation | 200.00% | | | | \$2,000,000² | | |

Rate buy-up fixed index annuities

| Rate buy-up fixed index annuities | Bonus | Account options | Current rates (as of 11/09/2022) | Annual fee | Surrender charges | Ages | Premium | Riders | |
|-----------------------------------|------------|--|-------------------------------------|---------------|--------------------------|------|--|--|--|
| | | 1-Year Interest | 4.00% | - | | | First year only | | |
| | | Index Accounts with No Fee | | | | | | | |
| | | S&P 500 1-Year Point-to-Point Cap | 8.00% | - | | | Minimum #10,000 NO/O | Nursing Home Waiver | |
| Mandades | 8%³ | MARC 5% 1-Year Point-to-Point Participation | 175.00% | - | 10 years ¹ | | \$10,000 NQ/Q | Rider, Terminal Illness Rider | |
| MarketForce | of premium | Rate Buy-Up Index Accounts with Annual Fee | | | 16, 14.5, 13, 11.5, 9.5, | 0-80 | Minimum additional | | |
| Bonus Index™ | in year 1 | S&P 500 1-Year Point-to-Point Cap with Fee | 11.00% | 1.50% | 8, 6.5, 5, 3, 1% | | \$2,000 | | |
| | | S&P 500 1-Year Point-to-Point Participation with Fee | 45.00% | 1.50% | | | Maximum \$2,000,000 ² | IBR not available | |
| | | Focus50 1-Year Point-to-Point Participation with Fee | 200.00% | 1.50% | | | | | |
| | | MARC 5% 1-Year Point-to-Point Participation with Fee | 225.00% | 1.50% | | | \$2,000,000 | | |
| | | 1-Year Interest | 5.00% | - | | | Flexible | | |
| | | Index Accounts with No Fee | | | | | | | |
| | | S&P 500 1-Year Point-to-Point Cap | 10.00% | - | | | Minimum | Nursing Home Waiver Rider, Terminal Illness | |
| | | MARC 5% 1-Year Point-to-Point Participation | 200.00% | - | 10 years ¹ | | \$10,000 NQ/Q | | |
| MarketMax | | Rate Buy-Up Index Accounts with Annual Fee | | | 9, 8, 7, 6.5, 5.5, 4.5, | 0-80 | Minimum additional | Rider | |
| Index™ | | S&P 500 1-Year Point-to-Point Cap with Fee | 13.00% | 1.00% | 3.5, 2.5, 1.5, 0.5% | | \$2,000 | | |
| | | S&P 500 1-Year Point-to-Point Participation with Fee | 50.00% | 1.00% | | | | IBR not available | |
| | | Focus50 1-Year Point-to-Point Participation with Fee | 225.00% | 1.00% | | | Maximum \$2,000,000 ² | | |
| | | MARC 5% 1-Year Point-to-Point Participation with Fee | 250.00% | 1.00% | | | Ψ2,000,000 | | |

Fixed index annuity with long-term care (LTC) benefits

| Fixed index annuity | Account options | Current rates (as of 11/09/2022) | Surrender charges | Ages | Premium | Underwriting | Riders | LTC Rider Information |
|---------------------|--|-------------------------------------|--|-------|--|---|---|---|
| | 1-Year Interest | 5.00% | 10 years¹ | | Flexible | | Nursing Home Waiver Rider, Terminal Illness Rider, Long- Term Care Rider, Wellness Rider | |
| | S&P 500 1-Year Point-to-Point Cap | 10.00% | | | Minimum \$50,000 NQ | Guaranteed approval 3 underwriting classes Ability to opt out | | Tax-free⁵, no receipts required, payable |
| Bridge [®] | S&P 500 1-Year Point-to-Point Participation | 40.00% | | FF 00 | 55-80 Minimum additional \$2,000 \$250,000 per year max additional after year 1² Maximum first-year coverage ⁴ \$1,000,000 | | | for 60 months 1% premium load ⁴ monthly LTC Rider |
| ьпаде- | S&P 500 1-Year Monthly Average Participation | 65.00% | 9, 8, 7, 6.5, 5.5, 4.5, 3.5, 2.5, 1.5, 0.5% | 55-80 | | | | |
| | Focus50 1-Year Point-to-Point Participation | 150.00% | | | | | | charge, \$100 annual Wellness Rider |
| | MARC 5% 1-Year Point-to-Point Participation | 175.00% | | | | | | charge |

Fixed annuities

| Multi-year guarantee annuity | Ages | Guarantee period | Current rates (as of 03/14/2023) | Premium | Surrender charges | Free withdrawals | Death benefit | Riders |
|------------------------------------|------|------------------|-------------------------------------|--|-------------------------|---|-------------------------|--|
| | | 3 years | 5.00% | Single | 10,10,9%1 | | Full Accumulation Value | Nursing Home Waiver Rider ⁶ , Terminal Illness Rider |
| | | 5 years | 5.25% | Minimum \$10,000 NQ/Q | 10,10,9,9,8%1 | Cumulative interest beginning immediately | | |
| Certainty Select® | 0-90 | 6 years | 5.30% | | 10,10,9,9,8,8%1 | | | |
| Select | | 8 years | 5.35% | Maximum \$2,000,000 ² | 10,10,9,9,8,8,7,7%1 | ininiediately | | |
| | | 10 years | 5.40% | | 10,10,9,9,8,8,7,7,6,5%1 | | | |

| Traditional fixed annuity | Ages | Premium bonus | Current rates (as of 02/14/2023) Year 1 | Premium | MVA | Surrender charges | Free withdrawals | Riders |
|-------------------------------|------|------------------|---|--------------------------------|------|-----------------------------------|---|--|
| ChoiceFour® (Base contract) | | None | 5.00% | First year only | None | 9 years¹ 12,11,10,9,8,7,6,4,2% | Prior 12 months interest | |
| ChoiceFour® (MVA) | 0.05 | 1.50% | 5.00% | Minimum | Yes | 9 years¹ 12,11,10,9,8,7,6,4,2% | Prior 12 months interest | Nursing Home Waiver Rider ⁶ , |
| ChoiceFour® (Liquidity) | 0-85 | None | 4.50% | \$10,000 NQ/Q 0% Maximum | | 6 years¹ 12,11,10,9,8,7% | Interest only on 1st contract year, ⁷ 10% of Account Value years 2+ | Terminal Illness Rider |
| ChoiceFour® (Liquidity + MVA) | | 1.50% | 4.50% | \$2,000,000 ² | Yes | 6 years¹ 12,11,10,9,8,7% | Interest only on 1st contract year, ⁷ 10% of Account Value years 2+ | |

| Single premium | | Annuity options | \$100,000 premium | | Minimum | Payment | | | |
|----------------------------|------|----------------------------|-------------------------------------|-----------------|---------|---|---|---|--|
| immediate annuity | Ages | | Current rates (as of 02/14/2023) | Monthly payment | payment | modes | Premium | Additional notes | |
| | | | 5-year fixed period | \$1,826.81 | | Monthly Quarterly Semi-annually Annually | Single | Payments may vary in states with | |
| | 0-90 | Fixed period 5-20 Years | 10-year fixed period | \$1,034.68 | \$100 | | Minimum \$30,000 NQ/Q | | |
| Carrier and | 0-90 | | 15-year fixed period | \$773.61 | | | | premium tax: CA, CO | |
| Confidence Income Annuity® | | | 20-year fixed period | \$649.78 | | | | ME, NV, SD, WY | |
| income Amulty- | | Single and joint life | Life only - male 65 | \$643.50 | | | Maximum \$2,000,000 ² | | |
| | 0-85 | | Life only - female 65 | \$593.66 | | | | Life payments may vary by qualified type | |
| | | | Joint life - M65 / F65 | \$528.95 | | | | quaimed type | |

Rate hold: Applications must be received in good order at EquiTrust by the day prior to the rate effective date to hold previous rate. Rates on 1035 Exchanges and Transfers will be held for 60 days from the date the application and supporting documents are received at EquiTrust. Funds received after 60 days will receive the interest rate in effect when the funds are received.

Minimum Guaranteed Contract Values

MarketPower, MarketValue, MarketSeven, MarketFive, MarketForce, MarketMax: 87.5% at 2.80%

MarketTen Bonus: 100% at 2.80% less surrender charges Bridge: 87.5% at 2.80% less withdrawals and LTC Rider charges

Certainty Select: 87.5% at 2.80% ChoiceFour: 100% at 2.80% less surrender charges

¹ May yany by stato

² Maximum cumulative premium for all products except Bridge is \$2,000,000, including any inforce life policies or annuity contracts. Higher amounts require home office approval. After year 1, \$250,000 per contract year for MarketTen Bonus, MarketValue, MarketSeven, MarketFive and MarketMax.

^{37%} in CA

⁴ If Inflation Rider is chosen, the maximum first-year coverage decreases to \$250,000 and the premium load is increased and varies by issue age and risk class

⁵ Long-term care benefits are typically tax-free under Internal Revenue Code Section 7702B. Generally, the maximum tax-free long-term care benefit payable from all coverage on the same insured is limited to the greater

of actual qualified long-term care expenses or the per diem rate established by the IRS.
⁶ Available through age 80

⁷By current company practice